



**XL Insurance**

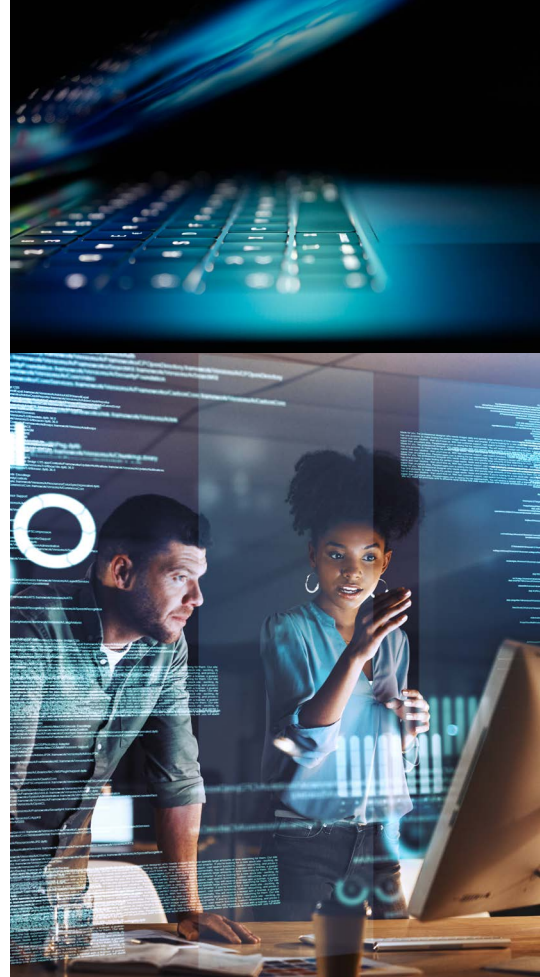
**Benefit from AXA XL Australia's  
discounted pre-incident services  
and cybersecurity software tools**

**Know You Can**

# Underwriting & Claims: A partnership with a holistic approach

Our experienced Cyber Underwriters and Claims professionals partner up to provide our clients with exceptional service. By focusing on our clients' businesses and individual needs, our underwriting experts deliver consistent and tailored coverage offerings. Your AXA XL Cyber policy offers more than just insurance coverage. It includes access to:

1. the **AXA XL Cyber Claims Team**;
2. a **Dedicated Cyber Incident Response Team** made up of a panel of specialist vendors committed to helping you before, during and after a cyber incident;
3. a **Complimentary On-Boarding Call** to provide you with information and recommendations on vendors, the types of prevention and recovery services that can benefit your organisation, to help you better understand the claims process and to put you in contact with experts that can assist you;
4. **Discounted Pre-Incident Services and Cybersecurity Software Tools** with our specialist partners;
5. a **Complimentary One-Hour Pre-Incident Consultation** with our specialist partners to discuss proactive risk mitigation strategies; and
6. a comprehensive **SecurityScorecard Report** based on your organisation's digital footprint.





**In the event an incident does occur  
or is suspected, call  
AXA XL's Incident Response Hotline :**

**Australia**

**1800 466 380**

**New Zealand**

**0800 633 150**

**Anywhere in Asia**

**+852 3719 4302 or  
+65 6603 6683**

**These hotlines are monitored  
24 hours a day, 7 days a week  
by our breach response experts.**

**Our experts work around the clock  
to reduce risk, restore operations,  
secure systems, remediate threats,  
investigate, and ensure a compliant  
and appropriate response to any  
cyber event, from suspicious activity  
to an active ransomware event  
that has the potential to cripple  
your organisation.**

## Discounted Pre-Incident Services and Cybersecurity Software Tools

As part of our ongoing commitment to provide clients with industry leading service, AXA XL has partnered with expert vendors to offer our clients access to discounted rates for pre-incident services and cybersecurity software tools. While an indicative starting price is provided in respect of pre-incident services, our vendor partners will be happy to discuss your requirements and will quote you a fee based on your instructions and the scope of work agreed with you.

### Cyber Incident Response Plan & Data Breach Response Plan – Development or Review

Ensure your organisation is equipped to swiftly respond to any cyber security or data breach incident.

#### Highlights:

- Develop and/or review incident response plan, data breach response plan, playbooks and templates
- Trains your employees on roles and responsibilities
- Minimise the impact of cyber incidents and data breaches
- Navigate legal and regulatory compliance minimising the risk of potential fines

#### DISCOUNTED PRICE GUIDE

- Starting from AUD 2,500 for plan review
- Starting from AUD 8,000 for plan development



### Cybersecurity & Privacy Health Check

Identify any gaps or weaknesses in your organisation's data security and privacy safeguards.

#### Highlights:

- Identify and prioritise potential cyber and privacy risks
- Navigate legal and regulatory compliance
- Ensure customer data is adequately protected
- Prevent impacts of supply chain risks
- Practical 'fixes' for any compliance gaps

#### DISCOUNTED PRICE GUIDE

- Starting from AUD 15,000 for privacy health check
- Starting from AUD 35,000 for cybersecurity health check



### Tabletop Training

Evaluate the robustness of your organisation's incident response plans.

#### Highlights:

- Enhance readiness for cyber incidents and data breaches
- Improve stakeholder communications and collaboration
- Identify weaknesses in cybersecurity posture and incident response strategy
- Navigate contractual, legal and regulatory compliance

#### DISCOUNTED PRICE GUIDE

- Starting from AUD 10,000 for a 2 hour basic tabletop exercise
- Starting from AUD 25,000 for a half day comprehensive tabletop exercise



### Data Retention and Destruction Policy and Schedule – Development or Review

Define and develop a compliant data governance strategy.

#### Highlights:

- Tailor policy and schedule with maximum retention periods specific to your data holdings
- Manage your data with best practice governance guidelines
- Navigate legal and regulatory obligations minimising the risk of potential fines
- Trains your employees on data governance roles and responsibilities

#### DISCOUNTED PRICE GUIDE

- Starting from AUD 3,000 for policy review and AUD 4,000 for policy and data retention schedule review
- Starting from AUD 25,000 for policy and data retention schedule development





### Communications Playbooks – Development or Review

Respond to an incident in a consistent, coordinated, and effective way.

#### Highlights:

- Define roles and responsibilities for communications
- Create guidelines and templates for communicating during an incident
- Comply with legal and regulatory obligations for breach notifications

#### DISCOUNTED PRICE GUIDE

- Starting from AUD 5,000 for playbook review
- Starting from AUD 20,000 for playbook development



### Ransomware Decision Making Frameworks

Streamline decision-making processes for a potential ransomware attack.

#### Highlights:

- Have a structured process to follow during a ransomware attack
- Expediate response, minimise downtime and operational disruption
- Have clear decision-making guidelines on ransom payments
- Reduce potential liabilities

#### DISCOUNTED PRICE GUIDE

- Starting from AUD 15,000 for playbook development



### Extended Threat Detection and Response (XDR) Taegis

Secureworks “Taegis” provides holistic visibility to protect your entire attack surface, reducing noise while prioritising threats and vulnerabilities.

#### Why is the software so useful?

- Prevention, Detection and Response
- Built for Collaboration and Automation
- Open Platform Designed to Optimise and Unify.

## Secureworks®

With Secureworks’ open, extensible architecture, you gain better visibility across your entire attack surface by integrating the threat information you already have and future investments in security.  
<https://www.secureworks.com/products/taegis/xdr>

30% Discount to AXA XL Insureds\*

\* Secureworks conditions of discount:

1. Discounts are only accessible by AXA XL policyholders.
2. The discount is only applicable where a competing deal with a solution provider does not exist.
3. The discount is only redeemable once per insured.



## Managed Detection and Response (MDR/MXDR) – Taegis ManagedXDR

Superior detection and unmatched response with Secureworks Taegis™ ManagedXDR, a fully managed cybersecurity solution that combines an open, powerful platform with extensive security expertise for 24/7 protection.

As a result of data-driven detectors trained on trillions of events, Secureworks provides a median time to detect of under a minute, native SOAR capabilities with over 70 automated playbooks, and direct access to expert SOC analysts via Taegis within 60 seconds.

- Security Analysts are available 24x7 through the XDR in-application chat or ticket system, or through telephone.
- Secureworks will review and investigate Threats detected within XDR. Threats requiring further analysis as determined by Secureworks will result in creation of an Investigation within XDR
- Secureworks will perform supported Threat response actions within XDR on behalf of your organisation
- Secureworks will conduct Threat Hunting through XDR from supported integrations. Secureworks will inspect collected telemetry to detect activity such as threat actors activity, anomalous user activity, network communications, application usage, and persistence mechanisms.

# Secureworks®

Learn more about Taegis ManagedXDR, and how Secureworks combines security analytics and human intelligence to help organisations defend against cyber threats.

<https://www.secureworks.com/products/taegis/managedxdr>

30% Discount to AXA XL Insureds\*

## Vulnerability Detection and Response (VDR) – Taegis VDR

Over a third of all cyber breaches have been due to known vulnerabilities and this control is becoming more and more important to preventing breaches. Managing your applications and operating systems updates across an organisation is critical and with Taegis VDR consistently finding services and vulnerabilities other products did not, it is seen as the leading solution in this space.

Taegis' holistic view of a network's vulnerabilities across machines, connected devices, and web applications allow Secureworks to deliver a significantly more meaningful risk score for each vulnerability, one that accounts for each vulnerability's unique circumstances, surrounding environment, and operational context.

### Highlights

- Asset Discovery (Endpoints & Web Apps)
- Built-In, Outlier Asset Identification Using ML
- Machine and Connected Device Scanning
- Integrated Web Application Security Testing
- Secureworks' Exclusive, ML-Driven, Contextual Prioritisation
- Remediation Planning and Risk-Reduction Scenario Reporting

# Secureworks®

<https://www.secureworks.com/products/taegis/vdr>

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### Active Directory Security Assessment

The Secureworks Active Directory Security Assessment (ADSA) enables you to leverage the experience and insights of the Secureworks Incident Response team to understand how attackers can exploit Active Directory (AD) misconfigurations and security control gaps to achieve their objectives.

AD serves as the central authentication and authorisation mechanism for users, computers, and resources in a Windows environment. Attackers know that compromising AD provides access to practically every asset in your network. An ADSA is a crucial step in ensuring the overall security and integrity of an organisation's IT infrastructure.

#### Highlights:

- Enumeration of Active Directory from an attacker's viewpoint.
- Understand your domain trusts.
- Enumerate who has administrative privileges.
- Active Directory backup plans
- Recommendations for improvements

**Secureworks®**

[https://docs.ctpx.secureworks.com/services/incident-response/imr-services-catalog/active\\_directory\\_security\\_assessment/](https://docs.ctpx.secureworks.com/services/incident-response/imr-services-catalog/active_directory_security_assessment/)

15% Discount to AXA XL Insureds\*

### Threat Hunting Assessment

A Threat Hunting Assessment is essential to proactively identify and mitigate potential cyber threats that may have evaded traditional security measures. While reactive security measures like firewalls and antivirus are crucial, they may not be sufficient to detect and stop advanced and persistent threats.

Secureworks will perform the assessment in your environment, reviewing traces that persist in endpoint sensors, network sensors, and retained logs to identify indicators and behaviours of compromise.

The report may include the following:

- Executive summary, outlining key findings and recommendations.
- Methods, detailed findings, narratives, and recommendations.
- Attachments providing relevant details and supporting data

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<https://docs.ctpx.secureworks.com/services/incident-response/imr-services-catalog/threat-hunting-assessment/>

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### Threat Briefing

The threat brief enables your information security teams to better understand the overall threat landscape, develop mitigations to ensure appropriate defences are established, and act on expert intelligence. Through understanding the threat groups who target your organisation and the techniques and tools they use, it will enable your organisation to choose what can be efficiently mitigated and what security controls are most effective to minimise your risks.

During a pre-brief scoping teleconference, you can provide topics of interest that Secureworks Counter Threat Unit™ (CTU™) researchers will attempt to incorporate, generally or specifically, into the threat brief on a case-by-case basis.

Example topics include the following:

- Current threats and adversary tactics, techniques, and procedures
- Threats based on industry vertical, when possible
- Threats exploiting unique technologies, when possible
- Emerging security trends
- In-depth analysis of specific threat actors, vectors, and exploits, when possible

## Secureworks®

<https://docs.ctpx.secureworks.com/services/incident-response/imr-services-catalog/threat-brief/>

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### Penetration Testing

Penetration testing, often referred to as “pen testing,” is a crucial component of any comprehensive cybersecurity strategy. It involves simulating real-world cyberattacks on an organisation’s IT infrastructure, applications, and systems to identify vulnerabilities and weaknesses.

Penetration testing exposes weaknesses in a system or network service and show how an adversary can exploit those weaknesses to access target systems or data. During the test, vulnerabilities are exploited, usernames and passwords are discovered, lateral movements between systems are performed, and compromised hosts are pivoted through. Security flaws can be detected by the test that are not detected by vulnerability assessments.

## Secureworks®

<https://docs.ctpx.secureworks.com/services/incident-response/imr-services-catalog/penetration-test/>

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### Office 365 control review

Secureworks workshops with you to understand your current Office 365 configuration and identify vulnerabilities that could result in a cybersecurity incident.

60 Hours includes workshops for:

- Office 365 console
- Exchange Online security
- SharePoint / OneDrive
- Teams
- Azure AD access control
- Data security
- Audit features
- Intune

Deliverables: workshop outcome report with controls in place, observations, and recommendations.

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Want to take advantage of a complimentary one-hour consultation or learn more about the discounted pre-incident services and cybersecurity software tools including obtaining a free quotation?



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#### Legal disclaimer

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[axaxl.com](http://axaxl.com)



#### Have a question for our AXA XL Cyber Claims Team?

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